

Want authentic leaders who inspire your people and business results?

How can your leaders become more effective at influencing and managing themselves, their team and their key stakeholders?

Your organisation is changing, how do you plan to inspire, engage and lead your people effectively through this change?

Do your Leaders know how to adapt their approach to best motivate the different individuals and personalities within your organisation?



## **Summary**

Assists Leaders in understanding how their personal style impacts their team

Provides a simple framework for development and performance based conversations with each employee

Discovering Leadership

Effectiveness is the next step for Managers and Leaders who would like to continue their Insights Discovery journey with a focus on leadership and motivating their people.

This Programme explores the traits of great leaders and how the Insights Colour energies contribute to leadership in unique ways. Participants gain a deeper understanding and appreciation for their own preferences and how they impact their leadership style on their 'good and bad' days.

The Management Chapter of the Insights Discovery profile is revisited to highlight the importance of both leading others and being led in the way that best suits and motivates the individual. Enables Leaders to improve their communication, interpersonal skills and relationships immediately

Easy to understand, remember and apply, so the learning STICKS and delivers results

The Manifestations of Leadership and how these relate to the Leaders role and effectiveness are covered.

## **Programme Overview**

- Insights Discovery An Introduction
- The Insights Discovery Personal Profile
- Explore your Leadership Effectiveness
- Traits of Great Leaders
- The Four Colour Energies in Leadership
- The Flip Side of Leadership
- The Four Manifestations of Leadership
- Motivating and influencing the Colour Energies and the Eight Types
- Adapting your Leadership Approach
- Working with the Discovery Profile Management Chapter
- Committing to Action

In summary, Insights Discovery is a valued tool in improving the quality (not the quantity!) of communication. People develop improved understanding of their own characteristics and how they may be perceived, and those of others with whom they work.

Insights Discovery helps to diffuse potential conflict and misunderstandings in the workplace and is also used specifically for "team building". It provides an opportunity to share and learn, and focus individuals who are best suited to specific tasks.



## The Four Manifestations of Leadership



